

**SAMHI Delivers Strong Revenue Growth and EBITDA Margin Expansion in Q2 & H1 FY25**

**Q2FY25**

- RevPAR<sup>1</sup> up 16.5% YoY
- Asset Income up 20.4% YoY
- Asset EB/TOA up 28.1% YoY
- PAT Rs.126 Mn

**H1 FY25**

- RevPAR<sup>1</sup> up 14.8% YoY
- Asset Income up 25.4% YoY
- Asset EB/TOA up 29.8% YoY
- PAT Rs.168 Mn

**Gurugram, 11th November 2024: SAMHI Hotels Limited** (BSE: 543984) (NSE: SAMHI) a prominent branded hotel ownership and asset management platform in India, announced its unaudited Standalone and Consolidated results for the quarter and half year ended 30th September 2024.

Commenting on the performance, **Mr. Ashish Jakhanwala, Chairman & Managing Director, SAMHI Hotels Ltd.** said, *“The results for Q2 and H1 FY25 reflect our continued commitment to expanding inventory, driving strong revenue growth, and delivering robust EB/TOA performance. The integration of AC/C is progressing smoothly, contributing to a significant margin improvement of approximately 590 basis points in Q2 FY25 compared to H1 FY24 (pre-acquisition).*

*Our core markets remain resilient, with occupancy levels continuing to rise. For Q2 and H1 FY25, occupancy stood at 75%, reflecting the ongoing demand for our assets.*

*I am also pleased to announce the signing of a long-term, variable lease in Hitec City, Hyderabad. This agreement aligns with our strategic focus on increasing the proportion of long-term leases to enhance capital efficiency and generate higher risk-adjusted returns.*

*The transactions in Bangalore Whitefield and Hyderabad Hitec City will drive substantial growth in our Upper Upscale and Upscale inventory, contributing to the premiumization of our existing portfolio and increasing our market share in key office markets.*

*Looking ahead, we remain focused on near-term growth driven by strong demand for our existing assets, the strategic re-rating of portions of our portfolio following renovation and rebranding efforts, the addition of new inventory, and continued M&A activity.”*

**Key Highlights for Q2FY25:**

- **RevPAR<sup>1</sup>** at Rs. 4,529 up 16.5% on a YoY basis demonstrate strong business demand across key markets with established larger base of demand and continued growth in commercial activities across key markets driving RevPAR growth
- **Occupancy** at 75% up from 72% in same quarter last year
- **Asset Income** and **Asset EBITDA** grew YoY by 20.4% and 28.1% respectively. Same store growth & positive impact of ACIC acquisition led to strong growth in income and EBITDA

**Consolidated Financial Highlights:**

In Rs. Mn	Q2FY25 <sup>2</sup>	Q2FY24	YoY%	H1FY25	H1FY24	YoY%
<b>Asset Income</b>	2,662	2,211	20.4%	5,174	4,125	25.4%
<b>Asset EBITDA</b>	1,040	811	28.1%	1,986	1,530	29.8%
Asset EBITDA%	39.1%	36.7%		38.4%	37.1%	
Net Corporate G&A	(23)	(73)		(36)	(141)	
<b>Consolidated EBITDA</b> <i>(pre-ESOP &amp; one-time expenses)</i>	1,016	739	37.6%	1,950	1,389	40.4%
ESOP & One-Time Expenses	(44)	(198)		(89)	(376)	
<b>Consolidated EBITDA</b> <i>(Reported)</i>	972	540		1,862	1,013	
<b>PAT</b>	126	(880)		168	(1,715)	

1. Based on Same-store i.e. excludes AC/C Portfolio acquired in Aug'23 and Caspia Pro, Greater Noida which is currently shut-down and under renovation
2. Excluding Caspia Pro, Greater Noida which is currently shut-down and under renovation

**About SAMHI Hotels Ltd.**

SAMHI is a prominent branded hotel ownership and asset management platform in India with an institutional ownership model, experienced leadership and professional management team. SAMHI has long-term management arrangement with three of the established and well recognized global hotel operators, namely, Marriott, IHG and Hyatt. SAMHI has a portfolio of 32 operating hotels comprising 4,943 keys and has a diverse geographic presence in 13 cities across India, including National Capital Region (NCR), Bangalore, Hyderabad, Chennai and Pune.

**Forward-looking and Cautionary Statements**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

**For further information, please contact**

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